



# 3 PRACTICES THAT CREATE BARRIERS TO PASSION

# THE SEVEN TRAITS OF INFLUENCE

## 2 Conflict Is Met With Disrespect

- People whose ideas are different from boss or management are met with sarcasm or disrespect
- People feel dismissed or unintelligent
- People learn that their passion isn't valued
- Company needs to nurture and mentor emotional intelligence
- Invite respectful debate and disagreement

**"Without passion you don't have energy, without energy you have nothing."**



- Donald Trump

## 3 Shun New Ideas

- People with new ideas are the first witnesses to innovation
- Ignoring new ideas shuts down new possibilities
- Outcome is missed creativity, lost opportunities, and improvements that vanish
- Passion gives birth to new ideas



**"Vision without passion is a picture without possibilities."**

- John C. Maxwell

### What Is Passion?

Passion is a compelling emotion; intense emotional drive or excitement; and a strong liking, desire or devotion to an activity, object, or concept. So passion is mostly emotional, and a state of strong desire.



### Passion is a Gift...

Passion is a gift of your spirit united with the sum of all your life experiences. It affords you the power to live and communicate with unrestrained enthusiasm and eagerness. It is most apparent when your mind, body and spirit work together to create, develop and express your feelings, ideas and your most sacred values. Passion creates energy -- an energy that's noticeable and transferable.

### Important To Realize...

What is important for companies or organizations to realize is that passion enables you to overcome internal and external obstacles allowing you to see the world as a place of endless potential. Your passionate force looks at every event and discovers what can be, what should be and what will be.

## 1 Downward Communication

- Communication flows ONLY from the top
- Feedback does not happen

**"Communication needs to be flowing in all directions at all times in a company. This increases passion at every level of the company. Companies need to regularly initiate upward streams of communication. They need to encourage a fresh and even flow of new ideas."**



- Dr. Edward Deming,  
Genius Behind Modern  
Methods of Management