



# 4 THINGS TO EMPOWER PEOPLE

## THE SEVEN TRAITS OF INFLUENCE

### 1 Believe All People Have Worth

- People are capable of change
- Every person has personal strengths
- Effective leaders have positive regard for people
- Visibly demonstrate each person's unique value

### 2 Trust That Others Will Grow

- Trust people's intentions to do the right thing
- Have faith that people will make the right decision
- Trusting communicates that people are capable
- Overprotection means, "I don't trust you"



#### What Is Empowering?

Empowering others is a practice of sharing information, rewards, and power with others so they can take initiative and make decisions to solve problems and improve their lives.

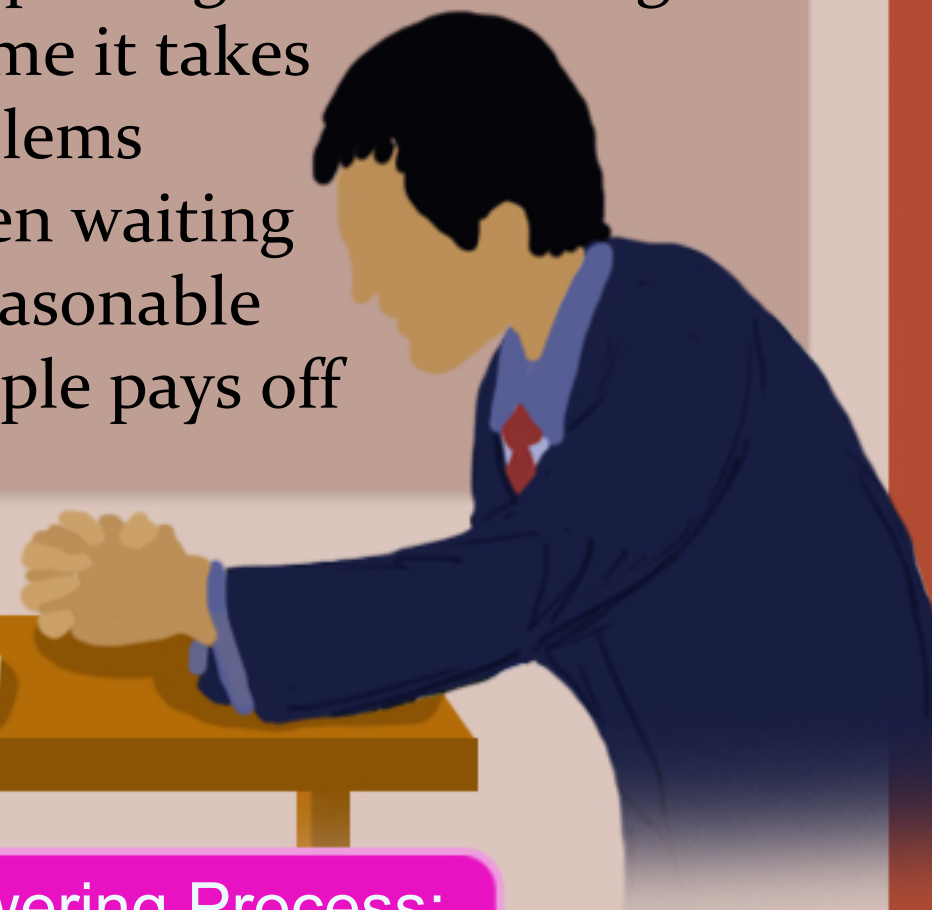


#### Successful Leaders...

Successful leaders let others take responsibility, discover their genius, and make mistakes. Permitting people to fail is one the hardest pieces of empowering. It's letting people solve their problems, struggle bringing forth brilliant ideas, and encouraging them to discover their talents and skills.

### 3 Show Patience

- It takes time for people to grow and change
- Be tolerant of the time it takes people to solve problems
- Find balance between waiting forever and being reasonable
- Hiring the right people pays off



#### Empowering Process:

Empowering others is a process that encourages people to gain control over their lives. When you empower people you are helping them succeed and achieve on multiple levels. In short, empowering helps increase another person's spiritual, social, mental, and emotional strengths

### 4 Exhibit Humility

- Be humble in your words and deeds
- Nobody knows everything all the time
- There is always room for new experiences and ideas
- Lack of humility makes people feel inferior and ineffective